

For Immediate Release

GE's Commercial Distribution Finance Unit Introduces Working Capital Solutions for GE Security Channel Partners

HOFFMAN ESTATES, IL, June 20, 2007 – GE's Commercial Distribution Finance (CDF) unit announced today the introduction of a "Working Capital Solutions" finance program for GE Security's Channel Partners. The program is customizable to meet the capital needs of GE Security's Channel so they can better support their growth opportunities.

"CDF's Security Working Capital Finance program is designed to free up as much of a partner's working capital as possible, thereby supporting their growth opportunities," said Tom Grathwohl, Managing Director of CDF's Technology business unit. "Access to capital is critical, especially in an industry where the time between inventory delivery and accounts receivable collections is 60 days or more."

CDF's Working Capital Solutions include three programs:

- **Extended terms financing**
With extended repayment terms, dealers can improve cash flow, because they can more closely match repayment terms with accounts receivable collection.
- **Purchase order funding**
CDF will provide credit to dealers who want to fulfill a specific contract or purchase order to support contracts for Federal, state or local governments, educational institutions and commercial entities.
- **Accounts Receivable Financing**
Qualified dealers can establish credit lines to meet ongoing cash needs and enhance their cash flow. This improves cash flow that may be critical during periods of increased sales.

"This is truly a one-stop financing solution for our channel partners that will help them improve their cash flow and support their future growth," said Bob Haskins, General Manager of Integrator Channel Sales. "By leveraging CDF's expertise in financing, our customers will have a reliable source of capital to meet their needs from a provider who understands their business and is committed to providing the best financial solution."

About GE's Security Business

GE Security, a wholly owned indirect subsidiary of the General Electric Company (NYSE: GE), is a leading supplier of security and life safety technologies, with operations in more than 35 countries and \$1.8 billion in annual sales. GE Security offers one of the industry's broadest product portfolios, covering explosives and narcotics detection, intrusion and access control, video surveillance, key

management, and fire detection. GE Security's products are used to protect people and property across a wide range of industries, including aviation, law enforcement, banking, education, healthcare, mass transit, residential and retail. GE Security, making the world safer. For more information about GE Security and our products, please visit: www.gesecurity.com.

About Commercial Distribution Finance

Commercial Distribution Finance, a unit of GE Capital Solutions, is a leading provider of specialized financing products and services for various industries. Offerings include inventory financing, accounts receivable financing, asset-based lending, private label financing, collateral management, e-commerce services and related financial products. Additional information about CDF can be found online at www.ge.com/cdf.

GE Capital Solutions provides leasing, lending and capital investment products and services to help business customers grow. It has over \$90 billion in assets, serves more than 1 million clients around the world and is headquartered in Danbury, CT, USA. For more on GE Capital Solutions, go to www.ge.com/capitalsolutions. GE is Imagination at Work - a diversified technology, media and financial services company focused on solving some of the world's toughest problems. For more information, visit the company's Web site at www.ge.com.

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