



For Immediate Release

**Fullhouse Furniture Manufacturing Corp. Offers Case Goods Importers  
60-day Interest-Free Finance Terms**

*Fullhouse seeks to grow revenues in U.S. by offering Trade Flow Finance  
from GE Capital Solutions*

HOFFMAN ESTATES, IL, May 8, 2006 – Fullhouse Furniture Manufacturing Corp. is now offering qualified importers of its case goods a 60-day, interest free financing period, as part of a new Trade Flow Finance service offered through GE Capital Solutions. Under program terms, goods are financed by the manufacturer from the time they leave port in China, are shipped by sea, cleared through customs, transported by land to importers and stocked in inventory.

“GE’s Trade Flow Finance program provides an incentive for our importers to order a broader range of inventory and comfortably place orders in advance of the prime selling periods,” said Mr. Robert Zhang, general manager of Fullhouse Furniture. “We believe that we can increase our business by paying the 60-day finance costs for our customers.”

GE’s Commercial Distribution Finance (CDF) unit developed the Trade Flow Finance program in response to furniture industry demand for financial tools that will assist importers who want to grow their sales by leveraging longer financing periods.

“Fullhouse is a quality case goods manufacturer who seeks to grow its business in the U.S.,” said Gary McGugan, CDF’s senior vice president of Strategic Growth. “With the 60-day Trade Flow Finance service, Fullhouse importers can grow sales by allowing adequate time to receive, display and, possibly, sell the goods before payment is due.”

Fullhouse sells a wide range of mid-to-high quality case goods produced by its factory at Nantong, in the Jiangsu Province of China. Fullhouse has been established since 1986 and sells to importer/distributors located primarily in North America. For more information, visit the web site at [www.fullhouse.com.cn](http://www.fullhouse.com.cn).

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**About GE**

Commercial Distribution Finance, based in Hoffman Estates, Ill., is part of GE Capital Solutions and provides specialized financing products and services for various industries, including furniture, marine, motorsports, RV, electronics & appliances, manufactured housing, lawn & garden, technology, industrial products and musical instruments. Offerings include inventory financing, accounts receivable financing, asset-based lending, private label financing, inventory consignment, collateral management, e-commerce services and related financial products. GE Capital Solutions provides leasing, lending and capital investment products and services to help business customers grow. It has over \$90 billion in assets, serves more than 1 million clients around the world and is headquartered in Danbury, Connecticut, USA. For more on GE Capital Solutions, go to [www.ge.com/capitalsolutions](http://www.ge.com/capitalsolutions); additional information about CDF can be found online at [www.ge.com/cdf](http://www.ge.com/cdf).

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